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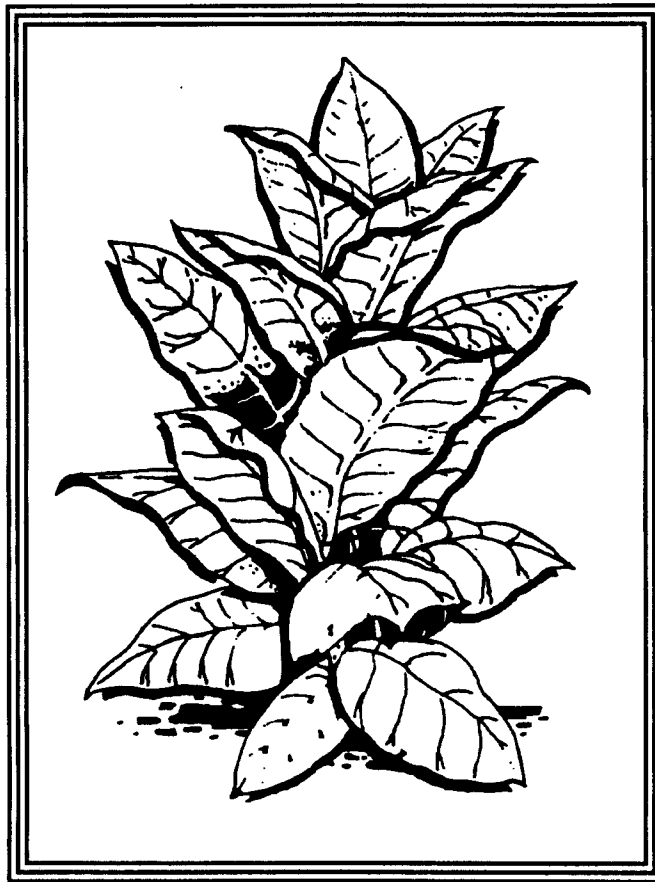
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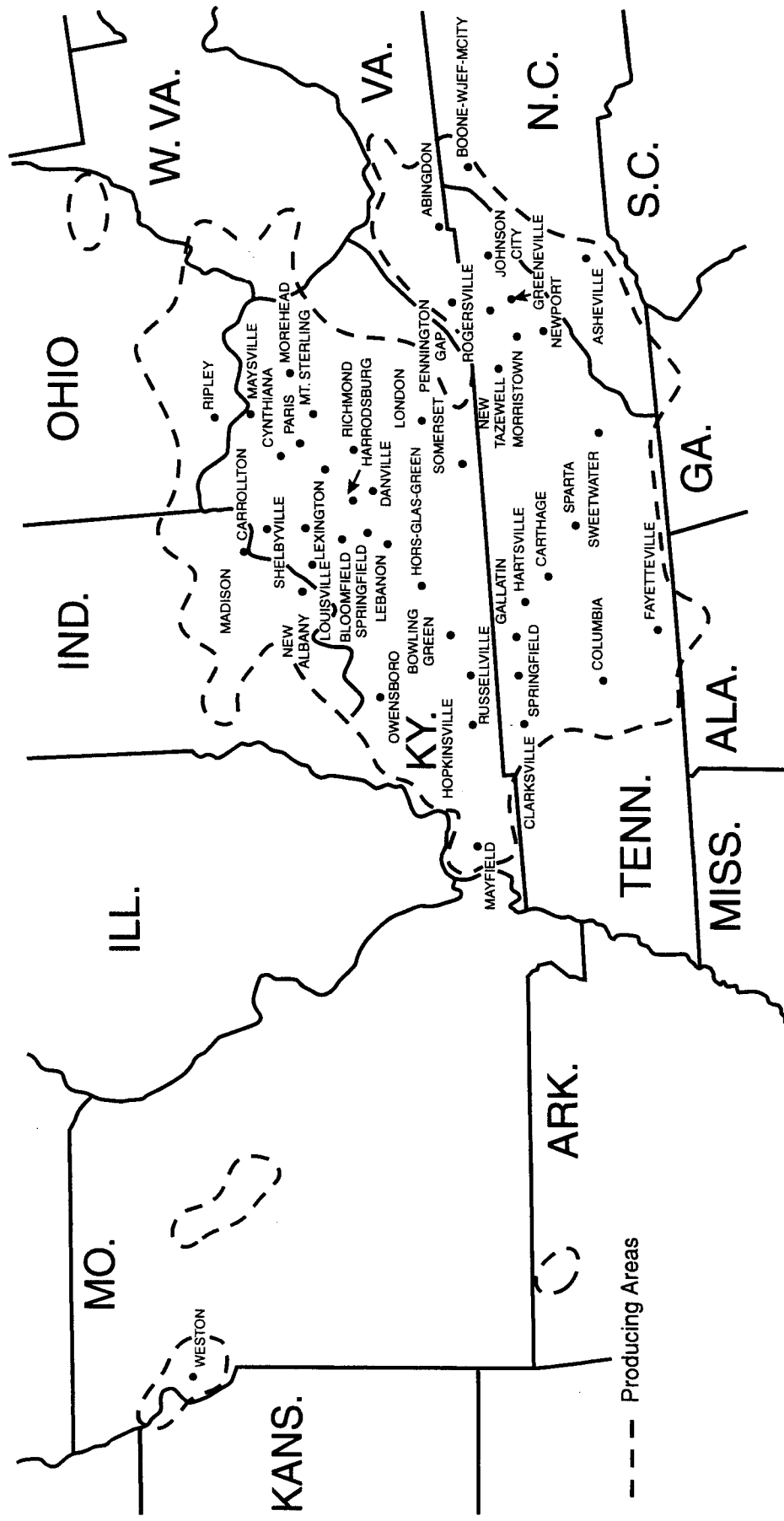
Washington, DC

# Tobacco Market Review

## Burley, 2003 Crop



# BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



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## Burley Tobacco

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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, and Virginia; from data furnished by marketing recorders employed through the offices of the Farm Service Agency, and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

# SUMMARY OF STANDARD BURLEY TOBACCO GRADES

## Key to Standard Grademarks for Burley Tobacco

Groups			Qualities			Color Symbols					
X	-	Flyings	1	-	Choice	L	-	Buff	M	-	Mixed
C	-	Lugs or Cutters	2	-	Fine	F	-	Tan	V	-	Greenish
B	-	Leaf	3	-	Good	FL	-	Tannish buff	VF	-	Greenish tan
T	-	Tips	4	-	Fair	FR	-	Tannish red	VR	-	Greenish red
M	-	Mixed group	5	-	Low	R	-	Red	G	-	Green
N	-	Nondescript				D	-	Dark red	GF	-	Green tan
S	-	Scrap				K	-	Variegated	GR	-	Green red

### Special Factor

W - Wet

U - Unsound

### Individual Burley Grades

#### 14 Grades of Flyings

X1L  
X2L  
X3L  
X4L  
X5L  
X1F  
X2F  
X3F  
X4F  
X5F  
X4M  
X5M  
X4G  
X5G

#### Lugs - Continued

C4M  
C5M  
C3V  
C4V  
C5V  
C4G  
C5G

#### 39 Grades of Leaf

B1F  
B2F  
B3F  
B4F  
B5F  
B2FL\*  
B3FL\*  
B4FL\*  
B1FR  
B2FR  
B3FR  
B4FR  
B5FR  
B1R  
B2R  
B3R  
B4R  
B5R  
B4D  
B5D  
B3K

#### Leaf - Continued

B4K  
B5K  
B2M  
B3M  
B4M  
B5M  
B3VF  
B4VF  
B5VF  
B3VR  
B4VR  
B5VR  
B3GF  
B4GF  
B5GF  
B3GR  
B4GR  
B5GR

#### 21 Grades of Tips

T3F  
T4F  
T5F  
T3FR  
T4FR  
T5FR  
T3R  
T4R  
T5R  
T4D

#### Tips - Continued

T5D  
T4K  
T5K  
T4VF  
T5VF  
T4VR  
T5VR  
T4GF  
T5GF  
T4GR  
T5GR

#### 10 Grades of Mixed Group

M3F  
M4F  
M5F  
M3FR  
M4FR  
M5FR  
M4K  
M5K  
M4G  
M5G

#### 7 Grades of Nondescript

N1L  
N2L  
N1F  
N1R  
N2R  
N1G  
N2G

\*Suspended grades.

## Review of the 2003/2004 Marketing Season

**THE AUCTION VOLUME** for the 2003-04 marketing season was the lowest on record, while the general average was the highest. Total sales volume was down 10 percent this season, due mainly to the reduction in the basic quota and adverse weather conditions. Demand was weak at auction markets, as loan receipts were the highest percentage ever reported. Auction sales began November 17, 2003 and ended February 20, 2004, with the usual two-week Christmas recess. However, on the unusual side, there was a two-week recess from January 26 to February 6, due to a lack of tobacco on auction floors. A total of 38 auction sales days were utilized, the same as last year.

**GROSS SALES AT AUCTION**, which includes resales, totaled 64,213,867 pounds, for a value of \$125,723,667, averaging \$195.79 per hundred. This was up 82 cents from last season when 82.7 million pounds returned \$194.97. Net auction sales amounted to 62,482,261 pounds averaging \$195.96, compared with 78.3 million pounds a year ago. Gross auction and contract sales combined, totaled 272,478,105 pounds, for a value of \$539,351,942, averaging \$197.94 per hundred. Other nonauction sales totaled 1,424,103 pounds.

**CONTRACT SALES TOTALED** 208,264,238 pounds, for a value of \$413,628,275, averaging \$198.61 per hundred. Last season, 219.4 million pounds sold for an average price of \$198.51. Contract centers began receiving tobacco on November 10, 2003, and concluded on February 20, 2004, for a total of 57 days, six more than last season. Nearly 77 percent of the 270.7 million pounds of producers' sales was marketed through 32 contract centers in 23 markets.

**AUCTION BID AVERAGES WERE LOWER** for around 62 percent of the individual grades when compared with last season. About 22 percent showed small gains and 16

percent were unchanged. In heavy volume marketings, most leaf (B) grades were up \$1 per hundred, while cutters (C) were down a similar amount. Flying (X) and tip (T) grades were steady to \$1 higher. The majority of auctions sold just \$1 above their support level, and average between \$188 and \$209 per hundred pounds.

**THE BURLEY COOPERATIVES** accepted 40,214,024 pounds, or 64.4 percent of net auction sales this season, compared with 24.3 million pounds, or 31.1 percent last year.

**SETS OF BUYERS** utilized for the 2003-04 marketing season was 8 ½ before the Christmas recess, and four thereafter. The auction markets of Lebanon, Paris and Springfield, KY; Columbia, Hartsville, Johnson City and Sparta, TN; Abingdon, VA, and Weston, MO did not operate this season. The following are no longer auction markets: Louisville and Russellville, KY; Morristown, Mountain City and Sweetwater, TN; Boone and West Jefferson, NC; New Albany, IN, and Weston, MO.

**NO-NET-COST ASSESSMENT** was 2.0 cents per pound for the 2003 crop shared equally between the producers and purchasers. The fee for the 2004 crop remains unchanged from 2003. The fee for grading services of the USDA-AMS Tobacco Programs remained at 90 cents per hundred pounds for the 2003 crop.

**LOAN LEVEL AND 2004 QUOTA.** A loan level of \$187.30 per hundred has been announced for the 2004 crop of Burley tobacco by the USDA - up \$2.40 from 2003. The 2004 basic quota is 302.1 million pounds, up 14.3 million pounds, or 5 percent. The effective quota is estimated at 331 million pounds, or approximately the same last year.

**Table 1. Acreage, yield, and production of burley tobacco, 2002-2003 crops 1/**

State	Area harvested		Yield		Production	
	2003	2002	2003	2002	2003	2002
	Acres		Pounds		1,000 pounds	
Indiana	4,200	4,000	1,950	1,950	8,190	7,800
Kentucky	103,000	103,000	1,925	1,915	198,275	197,245
Missouri	1,400	1,400	2,020	2,230	2,828	3,122
North Carolina	5,700	6,300	1,250	1,500	7,125	9,450
Ohio	5,300	5,500	1,650	1,750	8,745	9,625
Tennessee	25,000	29,000	1,900	1,830	47,500	53,070
Virginia	6,500	7,200	1,150	1,575	7,475	11,340
West Virginia	1,200	1,300	1,300	1,450	1,560	1,885
Total:	152,300	157,700	1,850	1,861	281,698	293,537

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, May 2004.

**Table 2. Opening and closing dates, number of sales days and warehouse firms by State and market**

State and market	2003 / 2004 1/				2002 / 2003 2/			
	Opening dates	Closing dates	Sales days	Whse firms	Opening dates	Closing dates	Sales days	Whse firms
<b>Kentucky</b>								
Bloomfield	11/18	01/06	6	1	11/25	01/13	3	1
Bowling Green	11/18	01/21	8	1	11/19	01/16	5	1
Carrollton	11/17	02/19	20	1	11/20	03/12	9	2
Cynthiana	11/17	02/20	25	2	11/19	03/13	15	3
Danville	11/17	02/20	24	1	11/19	03/11	12	1
Harrodsburg	11/17	02/18	23	3	11/18	02/20	11	3
Hopkinsville	11/20	02/20	5	2	11/26	02/20	5	3
Hors-Glas-Grn 3/	11/25	12/16	3	1	11/27	01/16	3	1
Lebanon	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
Lexington	11/17	02/20	34	5	11/18	03/13	31	5
London	11/18	01/22	4	1	11/20	02/12	4	1
Mayfield	11/20	01/22	4	2	11/26	02/11	4	2
Maysville	11/17	02/17	23	3	11/18	02/10	13	3
Morehead	11/17	02/19	17	1	11/19	02/19	10	2
Mt. Sterling	11/17	02/19	29	3	11/18	03/10	21	3
Owensboro	11/17	02/20	20	4	11/18	02/18	12	5
Paris	DID NOT OPERATE THIS SEASON				11/26	01/13	3	1
Richmond	11/18	01/14	6	1	11/21	02/12	5	1
Shelbyville	11/18	02/18	12	1	11/21	02/19	7	1
Somerset	11/18	02/20	12	2	11/20	03/11	9	2
Springfield	DID NOT OPERATE THIS SEASON				11/18	02/19	10	2
TOTAL:				35				43
<b>Tennessee</b>								
Carthage	11/17	02/19	7	2	11/20	02/13	5	2
Clarksville	11/24	02/17	4	1	11/21	02/11	4	2
Columbia	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
Fayetteville	11/18	02/18	5	1	11/21	02/19	4	1
Gallatin	11/24	02/17	5	1	11/20	02/13	4	1
Greeneville	11/17	02/09	15	4	11/18	02/10	12	4
Hartsville	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
Johnson City	DID NOT OPERATE THIS SEASON				11/26	02/11	5	1
New Tazewell	11/18	01/14	7	1	11/20	01/15	5	1
Newport	11/19	01/15	7	1	11/19	01/16	5	1
Rogersville	12/18	02/09	2	1	12/16	02/11	3	1
Sparta	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
Springfield	11/18	02/18	5	1	11/19	02/19	4	1
TOTAL:				13				15
<b>Virginia</b>								
Abingdon	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
Pennington Gap	11/20	01/14	6	1	11/25	01/15	4	1
TOTAL:				1				1

See footnotes at end of table.

**Table 2. Opening and closing dates, number of sales days and warehouse firms by State and market -- Continued**

State and market	2003/2004 1/				2002/2003 2/			
	Opening dates	Closing dates	Sales days	Whse firms	Opening dates	Closing dates	Sales days	Whse firms
<b>North Carolina</b> Asheville	11/17	01/15	23	2	11/18	01/15	22	2
<b>Indiana</b> Madison	11/17	02/19	20	2	11/19	03/12	9	2
<b>Ohio</b> Ripley	11/18	02/09	10	2	11/25	02/18	8	2
<b>Missouri</b> Weston	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
Total all States:				55				65

1/ Markets closed for Christmas holidays from December 18, 2003 to January 5, 2004

2/ Markets closed for Christmas holidays from December 19, 2002 to January 13, 2003.

3/ Horse Cave, Glasgow and Greensburg, KY have merged into one market.

**Table 3. Number of farm quotas and effective poundage, by States, 2002 - 2004 crops**

State	2004 1/		2003		2002	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	--	--	2	2	1	--
Arkansas	--	--	1	--	1	--
Georgia	--	--	22	46	23	45
Illinois	--	--	--	--	--	--
Indiana	--	--	7,644	8,782	7,753	9,000
Kansas	--	--	25	35	25	49
Kentucky	--	--	115,369	214,632	117,249	224,500
Missouri	--	--	1,307	2,893	1,318	3,200
North Carolina	--	--	10,725	14,136	10,866	15,900
Ohio	--	--	7,668	10,169	7,788	10,900
Oklahoma	--	--	1	1	--	--
Tennessee	--	--	64,808	63,561	65,733	65,800
Virginia	--	--	12,314	14,837	10,491	13,400
West Virginia	--	--	2,777	3,052	2,810	3,500
TOTAL:	--	--	222,663	332,147	224,058	346,300

1/ Subject to revision. Farm quotas and effective pounds were not available at press time.

2/ Totals may not add due to rounding.

Compiled from FSA records.

**Table 4. Contract sales, value, and average price by States**

State	2003 crop			2002 crop		
	Pounds	Dollars	Price per 100 pounds	Pounds	Dollars	Price per 100 pounds
Kentucky	165,332,753	328,715,316	198.82	168,615,556	335,079,875	198.72
TN/Virginia	42,931,485	84,912,959	197.92	50,842,687	100,577,467	197.82
Total Contract	208,264,238	413,628,275	198.61	219,458,243	435,657,342	198.51

**Table 5. Producers' sales at auction, value, and average price by State and crop year****Kentucky**

Crop	Sales	Value	Prices per 100 pounds	Crop	Sales	Value	Prices per 100 pounds
1998	436,007,160	828,438,163	190.01	2001	85,950,976	167,744,317	195.16
1999	388,604,378	736,517,971	189.53	2002	59,244,368	115,965,877	194.74
2000	151,258,836	296,157,077	195.79	2003	47,186,245	92,681,161	196.42

**Tennessee**

1998	90,261,174	171,931,667	190.48	2001	12,318,718	23,682,081	192.24
1999	98,448,965	186,350,295	189.29	2002	8,065,756	15,410,669	191.06
2000	47,565,835	92,532,862	194.54	2003	6,606,348	12,849,043	194.50

**Virginia**

1998	17,254,377	32,633,454	189.13	2001	1,386,411	2,661,999	192.01
1999	19,315,257	36,603,866	189.51	2002	970,993	1,883,072	193.93
2000	4,545,691	8,813,741	193.89	2003	814,360	1,568,011	192.55

**North Carolina**

1998	12,817,696	24,268,197	189.33	2001	5,424,966	10,451,270	192.65
1999	14,773,147	28,162,228	190.63	2002	5,002,243	9,633,326	192.58
2000	8,898,772	17,485,579	196.49	2003	3,726,257	7,246,145	194.46

**West Virginia**

1998	DID NOT OPERATE THIS SEASON			2001	DID NOT OPERATE THIS SEASON		
1999	DID NOT OPERATE THIS SEASON			2002	DID NOT OPERATE THIS SEASON		
2000	DID NOT OPERATE THIS SEASON			2003	DID NOT OPERATE THIS SEASON		

**Indiana**

1998	14,359,007	27,156,958	189.13	2001	5,069,106	9,856,061	194.43
1999	13,424,130	25,332,908	188.71	2002	3,072,751	5,964,173	194.10
2000	6,411,432	12,363,283	192.83	2003	2,658,996	5,195,495	195.39

**Ohio**

1998	11,569,013	22,023,254	190.36	2001	2,466,407	4,753,906	192.75
1999	10,433,771	19,947,419	191.18	2002	1,982,900	3,886,410	196.00
2000	3,442,946	6,635,346	192.72	2003	1,490,055	2,897,447	194.45

**Missouri**

1998	5,842,448	11,139,012	190.66	2001	725,769	1,377,467	189.79
1999	4,695,727	8,832,505	188.10	2002	DID NOT OPERATE THIS SEASON		
2000	1,345,854	2,498,767	185.66	2003	DID NOT OPERATE THIS SEASON		

**Total burley**

1998	588,110,875	1,117,590,705	190.03	2001	113,342,353	220,527,101	194.57
1999	549,695,375	1,041,747,192	189.51	2002	78,339,011	152,743,527	194.98
2000	223,469,366	436,486,655	195.32	2003	62,482,261	122,437,302	195.96



**Table 6. Gross sales at auction, value, and average price by State and crop year**

**Kentucky**

Crop	Sales	Value	Prices per 100 pounds	Crop	Sales	Value	Prices per 100 pounds
1998	475,276,416	904,067,019	190.22	2001	95,217,019	185,885,589	195.22
1999	413,631,880	785,143,139	189.82	2002	63,021,178	123,363,419	195.75
2000	169,275,691	331,749,941	195.98	2003	48,735,230	95,651,719	196.27

**Tennessee**

1998	96,487,428	184,009,575	190.71	2001	12,947,520	24,871,612	192.10
1999	101,550,697	192,274,653	189.34	2002	8,541,018	16,293,703	190.77
2000	50,351,450	97,920,814	194.47	2003	6,664,920	12,961,297	194.47

**Virginia**

1998	18,108,939	34,263,124	189.21	2001	1,400,838	2,689,960	192.03
1999	19,827,987	37,585,408	189.56	2002	984,549	1,909,242	193.92
2000	4,653,288	9,019,806	193.84	2003	814,360	1,568,011	192.55

**North Carolina**

1998	15,343,557	29,143,015	189.94	2001	5,431,279	10,455,065	192.50
1999	16,141,773	30,813,017	190.89	2002	5,013,289	9,655,002	192.59
2000	9,525,871	18,702,203	196.33	2003	3,730,326	7,248,349	194.31

**West Virginia**

1998	DID NOT OPERATE THIS SEASON			2001	DID NOT OPERATE THIS SEASON		
1999	DID NOT OPERATE THIS SEASON			2002	DID NOT OPERATE THIS SEASON		
2000	DID NOT OPERATE THIS SEASON			2003	DID NOT OPERATE THIS SEASON		

**Indiana**

1998	15,308,874	29,044,683	189.72	2001	5,335,512	10,391,595	194.76
1999	14,077,895	26,653,474	189.33	2002	3,183,100	6,186,631	194.36
2000	6,950,783	13,464,909	193.72	2003	2,758,920	5,362,713	194.38

**Ohio**

1998	12,222,318	23,269,345	190.38	2001	2,498,174	4,814,781	192.73
1999	10,734,992	20,519,062	191.14	2002	2,012,373	3,943,455	195.96
2000	3,503,850	6,727,123	191.99	2003	1,510,111	2,931,578	194.13

**Missouri**

1998	5,896,332	11,232,880	190.51	2001	727,738	1,379,347	189.54
1999	4,713,479	8,857,288	187.91	2002	DID NOT OPERATE THIS SEASON		
2000	1,348,873	2,501,160	185.43	2003	DID NOT OPERATE THIS SEASON		

**Total burley**

1998	638,643,864	1,215,029,641	190.25	2001	123,558,080	240,487,949	194.64
1999	580,678,703	1,101,846,041	189.75	2002	82,755,507	161,351,452	194.97
2000	245,609,806	480,085,956	195.47	2003	64,213,867	125,723,667	195.79

**Table 7. Resales, average price, and percentage of gross sales by State and crop year**

<b>Kentucky</b>							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1998	39,269,256	192.59	8.3	2001	9,266,043	195.78	9.7
1999	25,027,502	194.29	6.1	2002	3,776,810	195.87	6.0
2000	18,016,855	197.55	10.6	2003	1,548,985	191.77	3.2

<b>Tennessee</b>							
1998	6,226,254	193.98	6.5	2001	628,802	189.17	4.9
1999	3,101,732	191.00	3.1	2002	475,262	185.80	5.6
2000	2,785,615	193.42	5.5	2003	58,572	191.65	0.9

<b>Virginia</b>							
1998	854,562	190.70	4.7	2001	14,427	193.81	1.0
1999	512,730	191.43	2.6	2002	13,556	193.05	1.4
2000	107,597	191.52	2.3	2003	--	--	--

<b>North Carolina</b>							
1998	2,525,861	193.00	16.5	2001	6,313	60.11	0.1
1999	1,368,626	193.68	8.5	2002	11,046	193.23	0.2
2000	627,099	194.01	6.6	2003	4,069	54.17	0.1

<b>West Virginia</b>							
1998	DID NOT OPERATE THIS SEASON			2001	DID NOT OPERATE THIS SEASON		
1999	DID NOT OPERATE THIS SEASON			2002	DID NOT OPERATE THIS SEASON		
2000	DID NOT OPERATE THIS SEASON			2003	DID NOT OPERATE THIS SEASON		

<b>Indiana</b>							
1998	949,867	198.74	6.2	2001	266,406	201.02	5.0
1999	653,765	201.99	4.6	2002	110,349	201.59	3.5
2000	539,351	204.25	7.8	2003	99,924	167.35	3.6

<b>Ohio</b>							
1998	653,305	190.74	5.4	2001	31,767	191.63	1.3
1999	301,221	189.78	2.8	2002	29,473	193.55	1.5
2000	60,904	150.69	1.7	2003	20,056	170.18	1.3

<b>Missouri</b>							
1998	53,884	174.20	0.9	2001	1,969	95.48	0.3
1999	17,752	139.61	0.4	2002	DID NOT OPERATE THIS SEASON		
2000	3,019	79.26	0.2	2003	DID NOT OPERATE THIS SEASON		

<b>Total burley resales</b>							
1998	50,532,989	192.82	7.9	2001	10,215,727	195.39	8.3
1999	30,983,328	193.97	5.3	2002	4,416,496	194.90	5.3
2000	22,140,440	196.92	9.0	2003	1,731,606	189.79	2.7

**Table 8. Warehouse firms and charges for the 2003/2004 marketing season**

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
<b>KENTUCKY</b>		Dollars	Percent	<b>TENNESSEE</b>		Dollars	Percent
Bloomfield	1	--	6.25	Carthage	2	8.00	--
Bowling Green	1	--	6.00	Clarksville	1	1.00	5.50
Carrollton	1	1.00	5.50	Fayetteville	1	2.50	5.50
Cynthiana	1	2.95	5.95	Gallatin	1	8.75	--
	1	*--	--	Greeneville	1	1.00	5.00
Danville	1	--	4.25		1	1.00	5.25
Glasgow	DID NOT OPERATE THIS SEASON				1	1.00	4.00
Greensburg	DID NOT OPERATE THIS SEASON				1	--	5.75
Harrodsburg	1	--	4.55	Johnson City	DID NOT OPERATE THIS SEASON		
	1	6.00	--	New Tazewell	1	1.50	4.00
	1	8.30	--	Newport	1	1.00	4.90
Hopkinsville	2	5.50	--	Rogersville	1	1.00	5.00
Horse Cave	1	6.50	--	Springfield	1	1.00	5.50
Lexington	2	--	4.50				
	1	--	4.00				
	1	--	6.00				
	1	--	6.50				
London	1	1.00	4.25	<b>VIRGINIA</b>			
Mayfield	2	--	5.00	Pennington Gap	1	.25	4.00
Maysville	1	6.95	6.85				
	1	6.00	6.00				
	1	6.00	6.95	<b>NORTH CAROLINA 2/</b>			
Morehead	1	1.75	4.40	Asheville	2	** .25	3.50
Mt. Sterling	1	1.00	3.95				
	1	5.00	1.95				
	1	1.00	3.95	<b>INDIANA</b>			
Owensboro	4	--	4.40	Madison	1	12.10	--
Paris	DID NOT OPERATE THIS SEASON				1	--	11.50
Richmond	1	0.75	4.00				
Shelbyville	1	2.00	5.50	<b>OHIO</b>			
Somerset	2	1.85	4.50	Ripley	1	5.99	5.99
Springfield	DID NOT OPERATE THIS SEASON				1	4.95	5.99

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are for all out-of-state producers. No charges were assessed for North Carolina producers.

\* Burley Growers Cooperative's marketing center did not assessed charges for producers.

\*\* Rate per lot.

Rebates of varying amounts are offered by several warehouses.

**Table 9. Gross sales at auction, value, and average price by State and market**

State and market	2003 crop			2002 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds	Pounds	Dollars	100 pounds
<b>Kentucky</b>						
Bloomfield	1,088,152	2,153,324	197.89	1,080,531	2,147,215	198.72
Bowling Green	1,258,295	2,471,039	196.38	1,536,978	2,996,872	194.98
Carrollton	2,216,387	4,290,519	193.58	3,898,075	7,567,573	194.14
Cynthiana	4,004,916	7,853,549	196.10	4,192,154	8,112,229	193.51
Danville	3,475,195	6,902,509	198.62	4,338,409	8,527,094	196.55
Harrodsburg	3,476,455	6,872,645	197.69	3,743,010	7,351,046	196.39
Hopkinsville	216,689	423,347	195.37	351,004	690,694	196.78
Hors-Glas-Grn 3/	465,513	910,636	195.62	842,469	1,651,833	196.07
Lebanon	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Lexington	10,197,750	19,968,160	195.81	10,605,021	20,642,072	194.64
London	239,895	460,630	192.01	481,277	937,418	194.78
Mayfield	345,493	676,160	195.71	648,639	1,270,549	195.88
Maysville	3,795,924	7,461,500	196.57	4,690,260	9,225,553	196.70
Morehead	1,820,466	3,498,775	192.19	2,907,281	5,615,345	193.15
Mt. Sterling	7,084,737	13,981,173	197.34	7,448,191	14,715,038	197.57
Owensboro	4,358,322	8,623,155	197.85	4,517,988	8,925,628	197.56
Paris	DID NOT OPERATE THIS SEASON			305,988	598,031	195.44
Richmond	876,599	1,704,575	194.45	1,457,199	2,818,849	193.44
Shelbyville	2,058,148	4,046,506	196.61	2,378,213	4,676,800	196.65
Somerset	1,756,294	3,353,517	190.94	2,967,367	5,710,919	192.46
Springfield	DID NOT OPERATE THIS SEASON			4,631,124	9,182,661	198.28
Total KY:	48,735,230	95,651,719	196.27	63,021,178	123,363,419	195.75
<b>Indiana</b>						
Madison	2,758,920	5,362,713	194.38	3,183,100	6,186,631	194.36
Total IN:	2,758,920	5,362,713	194.38	3,183,100	6,186,631	194.36

**Table 9. Gross sales at auction, value, and average price by State and market--Continued**

State and market	2003 crop			2002 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds	Pounds	Dollars	100 pounds
<b>Tennessee</b>						
Carthage	1,043,051	2,038,370	195.42	1,317,532	2,464,482	187.05
Clarksville	137,977	276,710	200.55	273,530	536,033	195.97
Columbia	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Fayetteville	384,150	763,780	198.82	417,698	825,153	197.55
Gallatin	434,497	850,272	195.69	625,637	1,223,351	195.54
Greeneville	2,075,936	4,054,272	195.30	2,186,767	4,233,372	193.59
Hartsville	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Johnson City	DID NOT OPERATE THIS SEASON			392,656	734,308	187.01
New Tazewell	1,187,515	2,304,136	194.03	1,210,364	2,370,764	195.87
Newport	661,051	1,283,946	194.23	996,155	1,892,021	189.93
Rogersville	71,691	88,644	123.65	427,537	654,221	153.02
Sparta	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Springfield	669,052	1,301,167	194.48	693,142	1,359,998	196.21
Total TN:	6,664,920	12,961,297	194.47	8,541,018	16,293,703	190.77
<b>Virginia</b>						
Abingdon	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Pennington Gap	814,360	1,568,011	192.55	984,549	1,909,242	193.92
Total VA:	814,360	1,568,011	192.55	984,549	1,909,242	193.92
<b>North Carolina</b>						
Asheville	3,730,326	7,248,349	194.31	5,013,289	9,655,002	192.59
<b>Ohio</b>						
Ripley	1,510,111	2,931,578	194.13	2,012,373	3,943,455	195.96
<b>Missouri</b>						
Weston	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Total Gross Sales:	64,213,867	125,723,667	195.79	82,755,507	161,351,452	194.97

3/ See footnote at end of table 2.

**Table 10. Producers' sales at auction, value, and average price by State and market**

State and market	2003 crop			2002 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	1,052,472	2,081,396	197.76	1,023,880	2,036,621	198.91
Bowling Green	1,189,737	2,341,839	196.84	1,414,337	2,755,811	194.85
Carrollton	2,167,689	4,208,017	194.12	3,556,780	6,892,490	193.78
Cynthiana	4,003,222	7,850,009	196.09	4,177,292	8,083,929	193.52
Danville	3,369,690	6,689,254	198.51	3,978,104	7,820,559	196.59
Harrodsburg	3,317,152	6,556,860	197.67	3,393,867	6,679,987	196.83
Hopkinsville	216,689	423,347	195.37	351,004	690,694	196.78
Hors-Glas-Grn 3/	464,990	909,607	195.62	841,146	1,649,226	196.07
Lebanon	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Lexington	10,054,266	19,697,041	195.91	10,089,402	19,629,182	194.55
London	237,850	456,786	192.00	477,895	930,962	194.80
Mayfield	345,314	675,786	195.70	608,546	1,192,180	195.91
Maysville	3,500,025	6,854,164	195.83	4,363,341	8,562,384	196.23
Morehead	1,616,234	3,148,667	194.82	2,681,413	5,189,436	193.53
Mt. Sterling	6,994,337	13,802,624	197.34	7,184,724	14,192,710	197.54
Owensboro	4,047,461	8,028,323	198.35	4,142,132	8,189,259	197.71
Paris	DID NOT OPERATE THIS SEASON			305,988	598,031	195.44
Richmond	876,599	1,704,575	194.45	1,407,192	2,717,462	193.11
Shelbyville	2,056,029	4,042,056	196.60	2,354,290	4,629,122	196.62
Somerset	1,676,489	3,210,922	191.53	2,638,929	5,078,560	192.45
Springfield	DID NOT OPERATE THIS SEASON			4,254,106	8,447,272	198.57
Total KY:	47,186,245	92,681,161	196.42	59,244,368	115,965,877	195.74
<b>Indiana</b>						
Madison	2,658,996	5,195,495	195.39	3,072,751	5,964,173	194.10
Total IN:	2,658,996	5,195,495	195.39	3,072,751	5,964,173	194.10

**Table 10. Producers' sales at auction, value, and average price by State and market**  
**--Continued**

State and market	2003 crop			2002 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Tennessee</b>						
Carthage	1,042,896	2,038,065	195.42	1,309,464	2,448,655	187.00
Clarksville	137,977	276,710	200.55	272,336	533,609	195.94
Columbia	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Fayetteville	376,526	748,555	198.81	391,640	773,647	197.54
Gallatin	424,717	832,034	195.90	529,627	1,045,880	197.47
Greeneville	2,062,285	4,026,164	195.23	2,145,515	4,151,989	193.52
Hartsville	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Johnson City	DID NOT OPERATE THIS SEASON			336,718	638,202	189.54
New Tazewell	1,187,515	2,304,136	194.03	1,133,318	2,220,174	195.90
Newport	635,583	1,234,119	194.17	845,275	1,604,935	189.87
Rogersville	69,797	88,093	126.21	410,125	636,142	155.11
Sparta	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Springfield	669,052	1,301,167	194.48	691,738	1,357,436	196.24
Total TN:	6,606,348	12,849,043	194.50	8,065,756	15,410,669	191.06
<b>Virginia</b>						
Abingdon	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Pennington Gap	814,360	1,568,011	192.55	970,993	1,883,072	193.93
Total VA:	814,360	1,568,011	192.55	970,993	1,883,072	193.93
<b>North Carolina</b>						
Asheville	3,726,257	7,246,145	194.46	5,002,243	9,633,326	192.58
<b>Ohio</b>						
Ripley	1,490,055	2,897,447	194.45	1,982,900	3,886,410	196.00
<b>Missouri</b>						
Weston	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Total Net Sales	62,482,261	122,437,302	195.96	78,339,011	152,743,527	194.98

3/ See footnote at end of table 2.

**Table 11. Resale pounds, value, and average price by State and market**

State and market	2003 crop			2002 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	35,680	71,928	201.59	56,651	110,594	195.22
Bowling Green	68,558	129,200	188.45	122,641	241,061	196.56
Carrollton	48,698	82,502	169.42	341,295	675,083	197.80
Cynthiana	1,694	3,540	208.97	14,862	28,300	190.42
Danville	105,505	213,255	202.13	360,305	706,535	196.09
Harrodsburg	159,303	315,785	198.23	349,143	671,059	192.20
Hopkinsville	--	--	--	--	--	--
Hors-Glas-Grn 3/	523	1,029	196.75	1,323	2,607	197.13
Lebanon	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Lexington	143,484	271,119	188.95	515,619	1,012,890	196.44
London	2,045	3,956	193.45	3,382	6,456	190.89
Mayfield	179	374	208.94	40,093	78,369	195.47
Maysville	295,899	607,336	205.25	326,919	663,169	202.85
Morehead	204,232	350,108	171.43	225,868	425,909	188.57
Mt. Sterling	90,400	178,549	197.51	263,467	522,328	198.25
Owensboro	310,861	594,832	191.35	375,856	736,369	195.92
Paris	DID NOT OPERATE THIS SEASON			--	--	--
Richmond	--	--	--	50,007	101,387	202.75
Shelbyville	2,119	4,450	210.00	23,923	47,678	199.30
Somerset	79,805	142,595	178.68	328,438	632,359	192.54
Springfield	DID NOT OPERATE THIS SEASON			377,018	735,389	195.05
Total KY:	1,548,985	2,970,558	191.77	3,776,810	7,397,542	195.87
<b>Indiana</b>						
Madison	99,924	167,218	167.35	110,349	222,458	201.59
Total IN:	99,924	167,218	167.35	110,349	222,458	201.59



**Table 11. Resale pounds, value, and average price by State and market--Continued**

State and market	2003 crop			2002 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds Dollars	Pounds	Dollars	100 pounds Dollars
<b>Tennessee</b>						
Carthage	155	305	196.77	8,068	15,827	196.17
Clarksville	--	--	--	1,194	2,424	203.02
Columbia	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Fayetteville	7,624	15,225	199.70	26,058	51,506	197.66
Gallatin	9,780	18,238	186.48	96,010	177,471	184.85
Greeneville	13,651	28,108	205.90	41,252	81,383	197.28
Hartsville	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Johnson City	DID NOT OPERATE THIS SEASON			55,938	96,106	171.81
New Tazewell	--	--	--	77,046	150,590	195.45
Newport	25,468	49,827	195.65	150,880	287,086	190.27
Rogersville	1,894	551	29.09	17,412	18,079	103.83
Sparta	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Springfield	--	--	--	1,404	2,562	182.48
Total TN:	58,572	112,254	191.65	475,262	883,034	185.80
<b>Virginia</b>						
Abingdon	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Pennington Gap	--	--	--	13,556	26,170	193.05
Total VA:	--	--	--	13,556	26,170	193.05
<b>North Carolina</b>						
Asheville	4,069	2,204	54.17	11,046	21,676	196.23
<b>Ohio</b>						
Ripley	20,056	34,131	170.18	29,473	57,045	193.55
<b>Missouri</b>						
Weston	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Total Resales	1,731,606	3,286,365	189.79	4,416,496	8,607,925	194.90

3/ See footnote at end of table 2.

**Table 12. Rank of markets by volume of gross sales for the 2003/2004 marketing season**

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
<b>KENTUCKY</b>	Mil. lbs.			<b>TENNESSEE</b>	Mil. lbs.		
Lexington	10.2	1	1	Greeneville	2.1	1	11
Mt. Sterling	7.1	2	2	New Tazewell	1.2	2	17
Owensboro	4.4	3	3	Carthage	1.0	3	19
Cynthiana	4.0	4	4	Springfield	.7	4	22
Maysville	3.8	5	5	Newport	.7	5	23
Harrodsburg	3.5	6	7	Gallatin	.4	6	25
Danville	3.5	7	8	Fayetteville	.4	7	26
Carrollton	2.2	8	10	Clarksville	.1	8	30
Shelbyville	2.1	9	12	Rogersville	.1	9	31
Morehead	1.8	10	13				
Somerset	1.8	11	14				
Bowling Green	1.3	12	16	<b>VIRGINIA</b>			
Bloomfield	1.1	13	18	Pennington Gap	.8	1	21
Richmond	.9	14	20				
Hors-Glas-Green	.5	15	24	<b>NORTH CAROLINA</b>			
Mayfield	.3	16	27	Asheville	3.7	1	6
London	.2	17	28				
Hopkinsville	.2	18	29	<b>INDIANA</b>			
				Madison	2.8	1	9
				<b>OHIO</b>			
				Ripley	1.5	1	15

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

There were twelve eligible auction markets that did not operate this season.

**Table 13. Movement of tobacco across State lines**

State in which produced and marketing season	Total sold out of State	Indiana	Kentucky	Sold in Missouri	North Carolina	Ohio	Tennessee	Virginia
	Pounds 1/				Pounds			
2003/2004								
Alabama								
Arkansas								
Georgia	7,512				7,512			
Illinois								
Indiana	741,041		739,695			1,346		
Kansas	15,805		15,805					
Kentucky	1,028,767	889,933				17,382	121,452	
Missouri	448,834		448,834				509,882	
North Carolina	560,750		50,868					
Ohio	984,308		984,308					
Tennessee	412,158		296,540		89,033			26,585
Virginia	244,667		49,986		29,537		165,144	
West Virginia	537,892		443,879		8,077	85,936		
TOTAL	4,981,734	889,933	3,029,915		134,159	104,664	796,478	26,585
2002/2003								
Alabama								
Arkansas								
Georgia	8,358				8,358			
Illinois								
Indiana	819,966		818,990			976		
Kansas	12,946		12,946					
Kentucky	1,151,968	963,101				23,843	162,272	2,752
Missouri	441,339		441,339				837,379	
North Carolina	896,215		58,836					
Ohio	1,263,169		1,263,169					
Tennessee	533,139		416,236		83,789		278,797	33,114
Virginia	429,845		115,710		35,338		5,192	
West Virginia	879,439		706,731		6,541	160,975		
TOTAL	6,436,384	963,101	3,833,957		134,026	185,794	1,283,640	35,866

1/ Not final—subject to revision.

**Table 14. Percentage distribution of recorded auction sales by group, quality, and color by crop year**

(Group)

Crop Year	B leaf	T tips	C lugs	X flyings	M mixed	N nondescript	miscellaneous
1998	37.1	16.5	19.6	24.7	.7	.5	.9
1999	19.0	17.8	34.0	28.1	.7	.3	.2
2000	39.5	17.9	25.4	15.9	.5	.2	.6
2001	38.3	13.9	31.4	15.2	.5	.2	.5
2002	26.3	21.8	28.0	21.8	.8	.5	.8
2003	43.4	17.0	22.3	16.3	.2	.4	.4

(Quality)

Crop Year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1998	.2	1.8	22.3	64.3	10.0	.5	.9
1999	--	.5	15.8	76.6	6.5	.3	.2
2000	.1	1.3	18.9	71.2	7.7	.2	.6
2001	.2	4.0	21.9	66.6	6.6	.2	.5
2002	--	2.3	19.3	67.1	10.1	.5	.8
2003	--	3.6	16.1	70.5	9.0	.4	.4

(Color)

Crop Year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1998	8.4	74.6	10.9	.6	.1	.8	.6	1.7	.9	.5	.9
1999	18.4	73.5	4.5	--	--	.4	.2	1.9	.5	.3	.2
2000	2.0	69.4	26.2	.4	.1	.1	.1	.6	.3	.2	.6
2001	2.5	68.8	25.1	.4	.1	.8	.5	.9	.2	.2	.5
2002	3.8	67.3	23.4	.9	.2	--	.3	1.9	.8	.5	.8
2003	2.0	74.6	19.2	.3	--	.3	.5	1.7	.6	.4	.4

(Color key)

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

**Table 15. Average weight per lot by crop year**

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1998	503	2001	467
1999	501	2002	462
2000	473	2003	459

**Table 16. Loan level and receipts of grower cooperatives by crop year**

Crop	Loan level	Loan receipts (green weight) 1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight) 1/	Percentage of net auction sales
	Cents 2/	1,000 pounds	Percent		Cents 2/	1,000 pounds	Percent
1998	177.8	72,903	12.4	2001	182.6	12,407	11.0
1999	178.9	230,555	41.9	2002	183.5	24,321	31.1
2000	180.5	19,348	8.7	2003	184.9	40,214	64.4

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, TN.

2/ Per hundred pounds

**Table 17. Season average prices and advance rates by individual grades, per 100 pounds 1/**

Group and grade 2/	2003 crop		Group and grade 2/	2003 crop		Group and grade 2/	2003 crop	
	Season average	Advance rate 3/		Season average	Advance rate 3/		Season average	Advance Rate 3/
	Dollars			Dollars			Dollars	
<b>Flyings</b>								
X1L	--	194	B4F	197	196	T5F	193	193
X2L	195	194	B5F	188	187	T3FR	210	208
X3L	193	192	*B2FL	--	--	T4FR	209	208
X4L	193	192	*B3FL	--	--	T5FR	204	203
X5L	187	187	*B4FL	--	--	T3R	(210)	208
X1F	--	194	B1FR	--	201	T4R	209	208
X2F	194	194	B2FR	207	201	T5R	204	203
X3F	194	193	B3FR	203	200	T4D	--	169
X4F	194	193	B4FR	202	200	T5D	162	159
X5F	188	187	B5FR	195	194	T4K	128	127
X4M	--	163	B1R	--	207	T5K	(134)	127
X5M	161	161	B2R	--	207	T4VF	169	169
X4G	120	116	B3R	--	205	T5VF	158	158
X5G	(118)	116	B4R	(206)	205	T4VR	172	169
			B5R	(210)	194	T5VR	161	158
<b>Lugs</b>			B4D	--	159	T4GF	122	113
C1L	--	190	B5D	157	149	T5GF	124	108
C2L	--	190	B3K	--	148	T4GR	--	120
C3L	190	189	B4K	153	148	T5GR	(132)	117
C4L	189	189	B5K	--	126			
C5L	185	184	B2M	--	182	<b>Mixed group</b>		
C1F	--	194	B3M	--	182	M3F	--	84
C2F	194	194	B4M	183	182	M4F	95	84
C3F	194	193	B5M	176	175	M5F	93	84
C4F	193	193	B3VF	180	176	M3FR	--	84
C5F	188	188	B4VF	177	176	M4FR	--	84
C3K	--	143	B5VF	161	159	M5FR	106	84
C4K	143	143	B3VR	--	175	M4K	--	84
C5K	--	123	B4VR	--	175	M5K	--	84
C3M	(176)	174	B5VR	--	159	M4G	--	84
C4M	175	174	B3GF	--	134	M5G	--	84
C5M	172	171	B4GF	136	134			
C3V	(180)	180	B5GF	138	134			
C4V	180	180	B3GR	--	134			
C5V	173	172	B4GR	(140)	134	<b>Nondescript</b>		
C4G	(117)	117	B5GR	(144)	134	N1L	87	85
C5G	118	117				N2L	(63)	0
						N1F	90	85
<b>Leaf</b>						N1R	85	85
B1F	205	199	<b>Tips</b>			N2R	--	0
B2F	200	199	T3F	205	204	N1G	90	85
B3F	197	196	T4F	205	204	N2G	80	0

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Assoc., Lexington, KY and Burley Stabilization Corporation, Knoxville, TN.

\* Suspended grades

**Table 18. Weekly average prices and advance rates by individual grades, per 100 pounds**

	Week ending										
Group and Grade	Nov. 21	Nov. 28	Dec. 5	Dec. 12	Dec. 19	Jan. 9	Jan. 16	Jan. 23	Feb. 13 2/	Season 2003	Adv. Rate
<b>Flyings</b>											
X1L	--	--	--	--	--	--	--	--	--	--	194
X2L	--	--	--	--	--	--	--	--	--	195	194
X3L	193	--	--	192	--	--	--	--	--	193	192
X4L	192	193	192	192	195	192	193	192	192	193	192
X5L	--	--	--	--	--	--	--	--	--	187	187
X1F	--	--	--	--	--	--	--	--	--	--	194
X2F	194	194	195	195	195	194	195	194	--	194	194
X3F	194	194	194	194	193	194	193	193	193	194	193
X4F	194	194	194	193	193	193	193	193	193	194	193
X5F	189	188	188	187	188	187	187	187	187	188	187
X4M	--	--	--	--	--	--	--	--	--	--	163
X5M	--	--	--	--	--	--	--	--	--	161	161
X4G	--	--	--	--	--	--	--	--	--	120	116
X5G	--	--	--	--	--	--	--	--	--	--	116
<b>Cutters</b>											
C1L	--	--	--	--	--	--	--	--	--	--	190
C2L	--	--	--	--	--	--	--	--	--	--	190
C3L	--	--	--	--	--	--	--	--	--	190	189
C4L	189	190	189	189	189	189	--	190	189	189	189
C5L	--	--	--	--	--	--	--	--	--	185	184
C1F	--	--	--	--	--	--	--	--	--	--	194
C2F	195	194	--	--	--	194	194	--	194	194	194
C3F	195	193	193	193	193	193	193	193	193	194	193
C4F	194	194	193	193	193	193	193	193	193	193	193
C5F	189	189	188	188	188	188	188	188	188	188	188
C3K	--	--	--	--	--	--	--	--	--	--	143
C4K	--	--	--	--	--	--	--	--	--	143	143
C5K	--	--	--	--	--	--	--	--	--	--	123
C3M	--	--	--	--	--	--	--	--	--	--	174
C4M	--	--	--	--	--	--	--	--	--	175	174
C5M	--	--	--	--	--	--	--	--	--	172	171
C3V	--	--	--	--	--	--	--	--	--	--	180
C4V	--	--	180	--	--	180	180	181	180	180	180
C5V	--	--	--	--	--	--	--	--	--	173	172
C4G	--	--	--	--	--	--	--	--	--	--	117
C5G	--	--	--	--	--	--	--	--	--	118	117
<b>Leaf</b>											
B1F	--	--	--	--	--	--	--	--	--	205	199
B2F	201	200	200	200	199	199	200	199	199	200	199
B3F	197	197	199	197	196	196	197	197	196	197	196
B4F	197	197	197	197	196	196	196	196	196	197	196
B5F	188	188	188	187	188	187	187	188	187	188	187
B1FR	--	--	--	--	--	--	--	--	--	--	201
B2FR	--	--	--	--	--	--	--	--	--	207	201
B3FR	203	203	205	203	201	201	201	202	--	203	200
B4FR	201	202	202	201	201	201	202	202	200	202	200
B5FR	196	196	196	195	194	--	--	--	--	195	194

**Table 18. Weekly average prices and advance rates by individual grades, per 100 pounds**

Group and Grade	Week ending										Adv. Rate
	Nov. 21	Nov. 28	Dec. 5	Dec. 12	Dec. 19	Jan. 9	Jan. 16	Jan. 23	Feb. 13 2/	Season 2003	
B1R	--	--	--	--	--	--	--	--	--	--	207
B2R	--	--	--	--	--	--	--	--	--	--	207
B3R	--	--	--	--	--	--	--	--	--	--	205
B4R	--	--	--	--	--	--	--	--	--	--	205
B5R	--	--	--	--	--	--	--	--	--	--	194
B4D	--	--	--	--	--	--	--	--	--	--	159
B5D	--	--	--	--	--	--	--	--	--	157	149
B3K	--	--	--	--	--	--	--	--	--	--	148
B4K	--	--	--	--	--	--	--	--	--	153	148
B5K	--	--	--	--	--	--	--	--	--	--	126
B2M	--	--	--	--	--	--	--	--	--	--	182
B3M	--	--	--	--	--	--	--	--	--	--	182
B4M	--	--	184	--	182	--	--	--	--	183	182
B5M	--	--	--	--	--	--	--	--	--	176	175
B3VF	--	--	--	--	--	--	--	--	--	180	176
B4VF	177	178	179	179	176	176	176	176	176	177	176
B5VF	--	--	--	--	--	--	--	--	--	161	159
B3VR	--	--	--	--	--	--	--	--	--	--	175
B4VR	--	--	--	--	--	--	--	--	--	--	175
B5VR	--	--	--	--	--	--	--	--	--	--	159
B3GF	--	--	--	--	--	--	--	--	--	--	134
B4GF	--	--	--	--	--	--	--	--	--	136	134
B5GF	--	--	--	--	--	--	--	--	--	138	134
B3GR	--	--	--	--	--	--	--	--	--	--	134
B4GR	--	--	--	--	--	--	--	--	--	--	134
B5GR	--	--	--	--	--	--	--	--	--	--	134
<b>Tips</b>											
T3F	--	--	--	--	--	--	--	--	--	205	204
T4F	205	205	205	204	204	204	205	205	204	205	204
T5F	194	193	194	193	193	193	193	--	193	193	193
T3FR	210	210	211	210	--	209	--	210	--	210	208
T4FR	209	210	210	209	209	209	209	209	208	209	208
T5FR	204	204	204	203	204	203	203	--	--	204	203
T3R	--	--	--	--	--	--	--	--	--	--	208
T4R	210	209	--	--	--	--	--	--	--	209	208
T5R	--	--	--	--	--	--	--	--	--	204	203
T4D	--	--	--	--	--	--	--	--	--	--	169
T5D	--	--	--	--	--	--	--	--	--	162	159
T4K	--	--	--	--	--	--	--	--	--	128	127
T5K	--	--	--	--	--	--	--	--	--	--	127
T4VF	--	--	--	--	--	--	--	--	--	169	169
T5VF	--	--	--	--	--	--	--	--	--	158	158
T4VR	--	--	--	--	--	--	--	--	--	172	169
T5VR	--	--	--	--	--	--	--	--	--	161	158
T4GF	--	--	--	--	--	--	--	--	--	122	113
T5GF	--	--	--	--	--	--	--	--	--	124	108
T4GR	--	--	--	--	--	--	--	--	--	--	120
T5GR	--	--	--	--	--	--	--	--	--	--	117

**Table 18. Weekly average prices and advance rates by individual grades, per 100 pounds**

Group and Grade	Week ending										Adv. Rate
	Nov. 21	Nov. 28	Dec. 5	Dec. 12	Dec. 19	Jan. 9	Jan. 16	Jan. 23	Feb. 13 2/	Season 2003	
<b>Mixed</b>											
M3F	--	--	--	--	--	--	--	--	--	--	84
M4F	--	--	--	--	--	--	--	--	--	95	84
M5F	--	102	--	--	--	--	--	--	--	93	84
M3FR	--	--	--	--	--	--	--	--	--	--	84
M4FR	--	--	--	--	--	--	--	--	--	--	84
M5FR	--	--	--	--	--	--	--	--	--	106	84
M4K	--	--	--	--	--	--	--	--	--	--	84
M5K	--	--	--	--	--	--	--	--	--	--	84
M4G	--	--	--	--	--	--	--	--	--	--	84
M5G	--	--	--	--	--	--	--	--	--	--	84
<b>Nondescript</b>											
N1L	--	--	--	--	--	--	--	--	--	87	85
N2L	--	--	--	--	--	--	--	--	--	--	0
N1F	--	--	--	--	--	--	--	--	--	90	85
N1R	--	--	--	--	--	--	--	--	--	85	85
N2R	--	--	--	--	--	--	--	--	--	--	0
N1G	--	--	--	--	--	--	--	--	--	90	85
N2G	--	--	--	--	--	--	--	--	--	80	0
<b>Misc.</b>											
Wet "W"	--	--	--	--	--	--	--	--	--	--	0
Unsound "U"	--	--	--	--	--	--	--	--	--	--	0
No-grade "No-G"	--	--	65	--	--	--	43	--	45	58	0

1/ Averages based on auction sales. Dashes indicate that less than 20 lots were recorded for the week.

2/ No averages shown after February 23, 2004, due to limited sales.



**Table 19. Percentage distribution of recorded auction sales by individual grades, 2001-2003 crops**

Group and grade	2003	Crop of 2002	2001	Group and grade	2003	Crop of 2002	2001	Group and grade	2003	Crop of 2002	2001
<b>Flyings:</b>				<b>Leaf (cont'd)</b>				<b>Tips (cont'd)</b>			
X1L	.003	.002	.003	*B2FL	.000	.000	.000	T5R	.034	.088	.031
X2L	.079	.194	.215	*B3FL	.000	.000	.000	Total TR	.254	.844	.311
X3L	.273	1.400	.544	*B4FL	.000	.000	.000	T4D	.012	.013	.008
X4L	.758	1.357	.773	Total BFL	.000	.000	.000	T5D	.030	.128	.025
X5L	.076	.044	.047	B1FR	.000	.007	.045	Total TD	.042	.141	.033
Total XL	1.189	2.997	1.582	B2FR	.099	.026	.147	T4K	.071	.013	.074
X1F	.010	.036	.059	B3FR	1.797	1.548	3.400	T5K	.015	.000	.003
X2F	.700	.893	1.458	B4FR	7.092	6.783	11.049	Total TK	.086	.013	.077
X3F	3.334	4.479	4.035	B5FR	.678	1.176	.858	T4VF	.121	.700	.140
X4F	9.886	11.431	7.276	Total BFR	9.666	9.540	15.499	T5VF	.038	.097	.021
X5F	1.089	1.842	.699	B1R	.000	.000	.000	Total TVF	.159	.797	.161
Total XF	15.019	18.681	13.527	B2R	.014	.000	.000	T4VR	.046	.067	.018
X4M	.006	.004	.010	B3R	.016	.020	.015	T5VR	.039	.038	.014
X5M	.026	.048	.032	B4R	.033	.054	.079	Total TVR	.085	.105	.032
Total XM	.032	.052	.042	B5R	.024	.004	.010	T4GF	.042	.123	.014
X4G	.052	.030	.021	Total BR	.087	.078	.104	T5GF	.036	.055	.008
X5G	.030	.037	.011	B4D	.003	.001	.000	Total TGF	.078	.178	.022
Total XG	.082	.067	.032	B5D	.032	.008	.022	T4GR	.007	.046	.003
Total X	16.322	21.797	15.183	Total BD	.035	.009	.022	T5GR	.025	.049	.015
				B3K	.004	.000	.078	Total TGR	.032	.095	.018
				B4K	.142	.015	.389	Total T	16.956	21.846	13.934
				B5K	.010	.005	.007				
<b>Lugs/Cutters:</b>				Total BK	.156	.020	.474	<b>Mixed group:</b>			
C1L	.000	.000	.004	B2M	.005	.000	.001	M3F	.005	.006	.008
C2L	.001	.023	.008	B3M	.008	.006	.039	M4F	.088	.347	.164
C3L	.056	.185	.117	B4M	.221	.083	.104	M5F	.102	.191	.120
C4L	.589	.559	.739	B5M	.063	.063	.021	Total MF	.195	.544	.292
C5L	.125	.042	.055	Total BM	.297	.152	.165	M3FR	.000	.000	.000
Total CL	.771	.809	.923	B3VF	.061	.013	.043	M4FR	.007	.138	.080
C1F	.009	.004	.044	B4VF	.794	.631	.306	M5FR	.041	.128	.073
C2F	.476	.953	1.718	B5VF	.105	.074	.012	Total MFR	.048	.266	.153
C3F	2.517	6.648	5.825	Total BVF	.960	.718	.361	M4K	.000	.000	.000
C4F	15.480	16.651	19.880	B3VR	.000	.000	.000	M5K	.000	.000	.000
C5F	2.293	2.446	2.140	B4VR	.012	.029	.015	Total MK	.000	.000	.000
Total CF	20.775	26.702	29.607	B5VR	.018	.019	.001	M4G	.002	.009	.011
C3K	.010	.001	.065	Total BVR	.030	.048	.016	M5G	.000	.012	.003
C4K	.040	.019	.172	B3GF	.006	.000	.001	Total MG	.002	.021	.014
C5K	.008	.009	.008	B4GF	.167	.215	.063	Total M	.245	.831	.459
Total CK	.058	.029	.245	B5GF	.128	.095	.021				
C3M	.025	.012	.060	Total BGF	.301	.310	.085	<b>Nondescript:</b>			
C4M	.096	.046	.206	B3GR	.000	.000	.000	N1L	.100	.109	.093
C5M	.069	.052	.052	B4GR	.012	.039	.013	N2L	.017	.049	.029
Total CM	.190	.110	.318	B5GR	.019	.028	.006	N1F	.084	.099	.054
C3V	.025	.006	.019	Total BGR	.031	.067	.019	N1R	.028	.031	.027
C4V	.290	.153	.221	Total B	43.442	26.313	38.254	N2R	.002	.008	.001
C5V	.118	.079	.037					N1G	.114	.062	.024
Total CV	.433	.238	.277					N2G	.044	.147	.006
C4G	.023	.026	.033	<b>Tips:</b>				Total N	.389	.505	.234
C5G	.035	.039	.007	T3F	.210	.220	.162				
Total CG	.058	.065	.040	T4F	5.621	5.253	3.214	<b>No-G</b>	.328	.561	.460
Total C	22.285	27.953	31.410	T5F	.881	.565	.471	"W"	.025	.120	.046
				Total TF	6.712	6.038	3.847	"U"	.005	.074	.020
<b>Leaf:</b>				T3FR	.604	.757	.462	"S"	.000	.000	.000
B1F	.055	.009	.028	T4FR	7.949	11.500	8.445				
B2F	2.200	.167	.479	T5FR	.955	1.378	.526	<b>Grand</b>			
B3F	7.157	3.880	7.034	Total TFR	9.508	13.635	9.433	Total	100.000	100.000	100.000
B4F	20.644	10.064	12.709	T3R	.035	.104	.018				
B5F	1.823	1.251	1.259	T4R	.185	.652	.262				
Total BF	31.879	15.371	21.509								

\*Suspended grades.

**Table 20. Percentage distribution of recorded contract sales by individual grades, 2002-2003 crops**

Group and grade	Crop of		Group and grade	Crop of		Group and grade	Crop of	
	2003	2002		2003	2002		2003	2002
<b>Flyings:</b>			<b>Leaf (cont'd)</b>			<b>Tips (cont'd)</b>		
X1L	.009	.017	*B2FL	.000	.000	T5R	.098	.229
X2L	.081	.182	*B3FL	.000	.000	Total TR	.849	1.029
X3L	.811	1.371	*B4FL	.000	.000	T4D	.004	.007
X4L	1.295	1.913	Total BFL	.000	.000	T5D	.012	.035
X5L	.167	.250	B1FR	.210	.008	Total TD	.016	.042
Total XL	2.363	3.732	B2FR	.536	.138	T4K	.515	.089
X1F	.203	.058	B3FR	2.075	1.346	T5K	.046	.006
X2F	.864	.725	B4FR	4.887	5.497	Total TK	.561	.096
X3F	4.542	4.210	B5FR	.716	.854	T4VF	.147	.412
X4F	6.299	7.493	Total BFR	8.424	7.844	T5VF	.047	.090
X5F	1.008	1.349	B1R	.000	.002	Total TVF	.194	.502
Total XF	12.916	13.834	B2R	.002	.003	T4VR	.032	.090
X4M	.046	.009	B3R	.125	.077	T5VR	.024	.012
X5M	.021	.019	B4R	.471	.219	Total TVR	.056	.102
Total XM	.067	.028	B5R	.038	.101	T4GF	.035	.153
X4G	.109	.018	Total BR	.636	.402	T5GF	.023	.039
X5G	.011	.006	B4D	.006	.000	Total TGF	.058	.192
Total XG	.120	.024	B5D	.004	.010	T4GR	.028	.010
Total X	15.466	17.619	Total BD	.010	.010	T5GR	.006	.015
			B3K	.557	.362	Total TGR	.034	.025
			B4K	1.080	.492	Total T	12.832	15.184
			B5K	.050	.026			
<b>Lugs/Cutters:</b>			Total BK	1.687	.880	<b>Mixed group:</b>		
C1L	.000	.009	B2M	.047	.062	M3F	.007	.005
C2L	.045	.073	B3M	.326	.086	M4F	.372	.366
C3L	.624	.842	B4M	.177	.046	M5F	.144	.176
C4L	1.132	1.590	B5M	.032	.022	Total MF	.523	.547
C5L	.185	.202	Total BM	.582	.217	M3FR	.000	.000
Total CL	1.986	2.716	B3VF	.276	.098	M4FR	.047	.062
C1F	.142	.132	B4VF	.479	.548	M5FR	.064	.066
C2F	1.287	1.024	B5VF	.065	.069	Total MFR	.111	.128
C3F	6.085	7.087	Total BVF	.820	.715	M4K	.005	.000
C4F	11.227	13.242	B3VR	.000	.011	M5K	.000	.000
C5F	2.302	2.745	B4VR	.049	.026	Total MK	.005	.000
Total CF	21.043	24.231	B5VR	.014	.009	M4G	.019	.009
C3K	.234	.084	Total BVR	.063	.046	M5G	.015	.010
C4K	.580	.405	B3GF	.029	.003	Total MG	.034	.019
C5K	.172	.059	B4GF	.146	.163	Total M	.673	.694
Total CK	.986	.549	B5GF	.091	.039			
C3M	.173	.073	Total BGF	.266	.205	<b>Nondescript:</b>		
C4M	.158	.065	B3GR	.003	.000	N1L	.174	.141
C5M	.064	.022	B4GR	.021	.010	N2L	.084	.068
Total CM	.395	.160	B5GR	.000	.009	N1F	.153	.168
C3V	.158	.055	Total BGR	.024	.020	N1R	.012	.026
C4V	.486	.153	Total B	44.851	37.712	N2R	.013	.001
C5V	.019	.044				N1G	.035	.051
Total CV	.753	.252	<b>Tips:</b>			N2G	.016	.034
C4G	.153	.083	T3F	.298	.328	Total N	.487	.488
C5G	.039	.019	T4F	3.444	3.073			
Total CG	.192	.102	T5F	.724	.681	<b>No-G</b>	.308	.235
Total C	25.355	28.009	Total TF	4.466	4.082	"W"	.024	.037
<b>Leaf:</b>			T3FR	1.309	.886	"U"	.004	.022
B1F	.511	.164	T4FR	4.635	7.354	"S"	.000	.000
B2F	2.338	.976	T5FR	.654	.874			
B3F	9.196	8.837	Total TFR	6.598	9.113	<b>Grand</b>		
B4F	18.060	15.896	T3R	.244	.045	Total	100.000	100.000
B5F	2.234	1.502	T4R	.507	.754			
Total BF	32.339	27.374						

\*Suspended grades.

## Type 32, Maryland

There has been no federal inspection or market news on the Maryland auction markets since 1982 when producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market new services from USDA since 1948.

The following tables are presented for continuity of the statistical series.

**Table 21. Net sales, value, and average price, by market, of Maryland tobacco sold at auction**

Market	2004 season (2003 crop)			2003 season (2002 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	1,324,496	2,297,078	173.43	2,337,666	3,460,235	148.02
Upper Marlboro	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Waldorf	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		

**Table 22. Gross sales, value, and average price, by market, of Maryland tobacco sold at auction**

Market	2004 season (2003 crop)			2003 season (2002 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	1,618,523	2,770,247	171.16	2,588,935	3,793,362	146.52
Upper Marlboro	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Waldorf	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		

**Table 23. Resales, average price, and percentage of gross sales, by market, of Maryland tobacco sold at auction**

Market	2004 season (2003 crop)			2003 season (2002 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	294,027	160.93	18.2	251,269	132.58	9.7
Upper Marlboro	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Waldorf	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		

Data for these tables was furnished by the Maryland State Tobacco Authority.

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